



Trusted Solutions,
Passionate People



Newsletter December 2016

Invacare & Wounds UK team up to present a “MADE EASY WORKSHOP”

Effective use of resources – optimising equipment selection - how can we manage this?

The session was led by **Jackie Stephen-Haynes**, Professor in Tissue Viability, Professional Development Unit, Birmingham City University and Consultant Nurse, Worcestershire Health and Care NHS Trust, **Hayley Jones** Clinical Nurse Specialist Tissue Viability, Medway NHS Foundation Trust and **Annie Allsopp**, honorary TVN Worcester Health & Care Trust and Clinical Specialist, Invacare Ltd



Jackie Stephen-Haynes opening the workshop

The Wounds UK Annual Conference at the Harrogate International Centre, was a busy time for the Think Pressure Care team this year. This well-known event regarded as one of the biggest and most informative wound care forums in the UK, is always well attended and was an ideal opportunity for catching up with all our customers in the exhibition hall.

For the first time the Think Pressure Care team paired up with Wounds UK and some of our key customers to present a “**Made Easy Workshop**”

Presented twice over the event days, the workshop led a discussion on the issues of over-prescription of equipment in both the community and acute settings. Even though in most cases there are guidelines in place for appropriate selection of a support surface for patients, (such as static, hybrid and dynamic), in many instances the guidance is not adhered to, and a different surface is selected to the one that is prescribed. Jackie Stephen-Haynes (Worcester Community) and Hayley Jones (Medway Acute) presented their findings on why this sometimes occurred in their experience and what they did to overcome this issue.

By looking at the reasons behind the decision making process when selecting support surfaces, the workshop was able to offer valuable advice on how to ensure appropriate selection and budgets are used to the best effect without clinical compromise.

If you would like to know more about this topic or have some feedback for Think Pressure Care, then contact our Clinical Specialist Annie Allsopp on aallsopp@invacare.com



Think Pressure Care team and some of our guests before the gala dinner



Jackie, Hayley and Annie ready to present

Use your resources WISELY!

We may be over prescribing and we need to consider this?

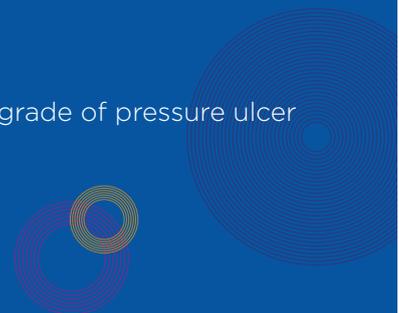
Individual focused care is essential

Select appropriate equipment based on risk, mobility, skin condition and grade of pressure ulcer

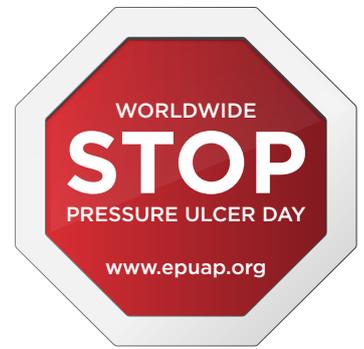
Equipment algorithms support clinical decision-making

Liaise with the patient, carers, colleagues and clinical experts

You can make the difference



Worldwide Stop Pressure Ulcer Day 17th November 2016



STOP Pressure Ulcer Day - the global annual event in which industry, healthcare professionals, and the public come together to help raise awareness of pressure ulcers is now in its 4th year. The aim of the event is to increase knowledge on pressure ulcers; their treatment and prevention as well as to help reduce the number of pressure ulcers that effect so many people's lives. As in previous years the **Think Pressure Care** team at Invacare were out and about supporting many regional events across the UK. Resources included **Stop Pressure Ulcer Day stickers** and a **Think Pressure Care educational poster** detailing Pressure Ulcer categories/stages, Invacare were able to offer useful support to many Tissue Viability services at their regional events, as can be seen below.



Annie in Sheffield



Norfolk Community Health Stop PU Day



Matt in Kent



TVN on the TPC stand in Edinburgh



David at Swindon hospital



Mark in Glasgow



Esther at Gloucester Royal hospital



Lisa with the Stop Pressure Ulcers Poster



For the first time, Invacare's Think Pressure Care Team attended the College of Podiatry Annual Conference. This 3-day event held this year in Glasgow attracted over 1200 podiatrists, 100 speakers and 80 exhibitors. The Invacare team have been in great demand this year, seeing Podiatry departments with the MaxXcare Heel boot, so this event was an ideal opportunity to see many podiatrists all in one place. The MaxXcare heel boot created a lot of interest, especially as pressure ulcers on the "heel" area are agreed as a challenge. With its lightweight design and support to completely offload the vulnerable heel area, the Maxxcare heel boot is one of Invacare's fastest growing products and has also been nominated by the BHTA in the category for "Best Product", 2016.



Richard at the conference in Glasgow



New Product Update – the Softform Premier Fully Sealed Pressure Redistributing mattress

Clinically Proven to perform in challenging environments

Invacare's Softform Premier is now available in a Fully Sealed design with enhanced fire retardancy. Designed to specially meet the needs of challenging environments, such as Mental Health, Secure Units and Dementia Care, where entrapment, ligature risk and deliberate equipment damage are potential issues.

The mattress cover is manufactured from high specification polyurethane fabric providing multi-stretch, vapour permeable and water proof properties. As a key requirement in specialist areas of healthcare, our fully sealed mattresses are available with a Crib 5 or Crib 7 rating for fire retardancy, depending on risk level, in accordance with BS EN 597-1 Cig / BS EN 597-2 Match / BS7177 Crib 5, BS7177:Crib 7.



Fully welded seams

The impenetrable fully high frequency welded seams span the perimeter of the mattress providing a tamper free barrier.



Invacare introduces a new way of packaging and improved transporting of mattresses

In line with the Climate Change Act (2008) and the NHS Carbon Reduction Strategy, Invacare is reducing the packaging on the majority of foam mattresses and overlays to use less cardboard. The majority of mattresses will now be “compressed rolled” and placed in a durable polythene bag with a clear identification label on show.

The compressed rolled products will take up far less space once packaged, which allows for reduced transport costs and improved manual handling as they can be easily picked up and carried by one person.

Meet the team and stay in touch

Meet the team - Business Development Team

| | | | | | |
|---|---|---|--|---|---|
|  | <p>David Beavis National Sales Manager Mob: 07977 980723 dbeavis@invacare.com</p> |  | <p>Richard Mears Scotland Mob: 07929 027547 rmears@invacare.com</p> |  | <p>Martin Broad North East Mob: 07977 090632 mbroad@invacare.com</p> |
|  | <p>Jamie Lissaman Midlands & East Mob: 07973 836382 jlissaman@invacare.com</p> |  | <p>Beulah Pope Wales & South West Mob: 07977 980709 bpope@invacare.com</p> |  | <p>Matt Ashdown South East Mob: 07970 842324 mashdown@invacare.com</p> |
|  | <p>Kurt Johnson North West Mob: 07977 001459 kjohnson@invacare.com</p> |  | <p>Annie Allsopp UK PAC Clinical Specialist Mob: 07973 437085 aallsopp@invacare.com</p> |  | <p>Esther Acton PAC Product Specialist Mob: 07977 980720 eacton@invacare.com</p> |



To request PAC brochures and support materials please see our website www.thinkpressurecare.co.uk or contact our Marketing Assistant, Joan James on **01656 776283** or email Joan on jjames@invacare.com

Are you following us on Social Media for all our latest news and updates?

| | |
|---|---|
|  | <p>Did you know that we are now on Facebook? Search Invacare UK and join the community</p> |
|  | <p>Follow us on Twitter: @Tpressurecare</p> |
|  | <p>Follow us on LinkedIn: Think Pressure Care Think Invacare</p> |

We regularly update our platforms with the latest useful information. If you want to keep track of the latest industry news follow www.thinkpressurecare.co.uk

The Invacare Think Pressure Care team would like to take this opportunity to wish our customers a Happy Christmas and prosperous 2017.

**Invacare Ltd,
Pencoed Technology Park,
Pencoed,
Bridgend. CF35 5AQ
T: 01656 776 222
F: 01656 776 220
www.invacare.co.uk**